CENTRAL INTELLIGENCE AGENCY

INFORMATION REPORT

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COUNTRY		East Germany		REPO	RT NO.		
SUBJECT		Currency Circulation Plan for the First DATE DISTR. Quantity of 1954 Submitted by the Debtsche Motenbank NO. OF PAGES			tehbank	3 June 1954	
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sounce:							
1.	of car	sh Circulation P h reflecting an ing cash circula millions of DME	envisaged 9% intion is expect	ncrease of inco	ne over that	of 1953.	The
			Cash In-payments	Cash Out-payments	Surplus of Inflow or issuance	Hold	l Cash ings (in-

	In-payments	Cash Out-payments	Inflow or issuance	Holdings (in- pluding Buissionsfonds)
December 1953 January 1954 February 1954 March 1954	2,764 2,812 2,976	2,869 2,849 2,924	- 105 - 37 / 52	605 500 463 515
Quarterly Total	8,552	8,642	- 90	

2. The low cash holdings at the beginning of the year (605 million DME in 1954 as compared to 816 million DME in 1953) are the results of nonfulfillment of the 1953 retail commodity sales plan. According to the planned increase of currency in circulation, the amount of cash in the hands of the population and of the enterprises is to increase 90 million DME turing the first quarter of 1954. During the same period, the rate of cash turnover is to increase over to the previous year. The following table shows the rate of cash turnover in East Germany during 1953 and the first quarter of 1954; all amounts are in millions of DME:

	Tubnover	Currency in Circulation	-	Turnover
I/53	5,935	3,649 Ret		6.4
		***	ų.	42
				1/8/35

Average Amount of

Rate of

Commodity

Period	Commodity Turnover	Average Amount of Currency in	Rate of Turnover	
>		Circulation		
II/53 III/53 IV/53 1953 Total I/54 1954 Total	6,480 6,793 8,087 27,295 7,067	3,629 3,514 3,589 3,595 3,648	6.4 7.7 9.0 7.5 8.8	

3. Cash In-Payments

The commodity turnover plan for the first quarter of 1954 envisages an increase over the previous year of 19.1 percent. Cash in-payments to credit institutions by retail trade during the same period are expected to increase 21.1 percent over the previous year. In this connection, it is essential to adhere to the languast 1953 Notice of the State Committee for Material Supply (Prohibition against purchases by state agencies, state-owned enterprises, and social organizations of consumers goods destined for the public). So far this instruction has not been sufficiently obeyed. It must be implemented to assure fulfillment of the currency turnover plan for the first quarter of 1954.

4. Cash Out-Payments

In planning wage payments, the following government decisions have been taken into consideration:

- a. The Ordinance of 23 July 1953 governing the Increase of Wages for Workers in Wage Groups I to IV Employed in the State-owned Economy.
- b. The Ordinance of 15 October 1953 Governing Taxes on Wages.
- c. The Ordinance of 17 December 1953 governing the Increase of Wages for Skilled Workers of Wage Groups V to VIII in Certain Sectors of the State-owned Workers

These decisions resulted in increased cash demands. For the first quarter of 1954, a cash demand of 5,176 million DME has been foreseen for wages. This is 23.8 percent of the total 1954 wage demand. The cash demand for wages during the first quarter of 1953 was 22.9 percent of the annual demand. The planned increase in percentage for the first quarter of 1954 is partially based on the fact that the supply of fuel has been better this year than in 1953.

5. In determining the amounts for cash in circulation needed for the purchase of surplus crops, the quotas requested by the State Secretariat for Acquisition and Purchase and the Union of German Consumers Cooperatives were used as a basis. In all, for the first quarter, 105.3 million DME have been allocated, in accordance with the seasonal reduction in purchases. That takes into consideration the expected increase in cashless purchases in 1954. During the last quarter of 1954, effective cash demand for this purpose was 116.8 million DME.

Estimation of the Probably Fulfillment of the Currency Circulation Plan for the First Quarter of 1954

The planned cash required by the Cash Circulation Pinaphtial probabilities Casad up Completely: The, planned cash in-payments will not be assured, in view of the persistently delinquent payments by retail trade as observed during the first and second ten-day periods of January, unless far-reaching measures are introduced to guarantee a general improvement in the work of wholesale, and retail trade. By 20 January 1954, only 48.1 percent of the month's quota of in-payments by retail trade had been met. Fulfillment according to type of retail trade was as follows:

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Consumers Cooperatives

Miscellaneous retail businesses under group control

Private retail trade

40.8 percent
48.3 percent
53.9 percent
55.3 percent
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The intermediate plan goal at the end of the second ten-day period of January is about 64 percent. The delinquency in in-payments resulting from inadequater fulfillment of the commodity turnover plan is 290 million IME. The main causes of the present unsatisfactory development are as follows: a. Decrease in buying in East Germany following the announcement of the dates of inventory clearance sales in Berlin. b. Inadequaterassortment of goods available. c. Industry made no contracts, or only multiple goods(Global) contracts. The relatively good fulfillment by private retail trade is partly to be credited to the long closing of state-owned retail outlets for considerable periods during the taking of inventories. The following are measures requested for the implementation of the Currency Circulation Plan for the first quarter of 1954: a. The strengthening of the influence of trade on production. b. Expedition of the movement of goods from producer to retailer. c. The guarantee that goods destined for the public's quota are not absorbed by enterprises and miscellaneous institutions. ILLEGIB		SECRET
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